

# Ralph Hood, CSP (*Certified Speaking Professional*)

Member, Alabama Aviation Hall of Fame

## Aviation Background

Ralph has been a pilot since 1969, and active in the aviation industry since 1972. During the 1980s he taught an aviation management course in California, Colorado, Florida, and North Carolina for Southern Illinois University at Carbondale. He writes columns for **AIRPORT BUSINESS** magazine (formerly *FBO*). He has also written for *FLIGHT TRAINING* magazine and Raytheon's *UNICOM* magazine. He has served on the planning committee of Southeastern Aviation Trades Association, as national training director for the Learn-to-Fly Program, and as AOPA's National CFI Marketing Mentor, Project Pilot Phase II. Ralph was Inducted into the **Alabama Aviation Hall of Fame** September 2003.

## Pilot Experience

Commercial Pilot, Instrument/Multiengine

3,000 plus hours flying experience, single engine to propjet, California to Florida, Canada to Mexico and the Bahamas  
Flight Safety or factory pilot school, Navajo and Cheyenne

World and National Aviation Speed Record, Class C1C-Piston, Huntsville, AL to Kitty Hawk, NC

## Aviation Positions Held

Aviation insurance agency manager

Territorial rep for aviation ins. company

Assistant distribution mgr. for Piper distributor

Retail aircraft salesman for Piper and Cessna dealers

Aircraft sales mgr. for Piper dealer

Aviation consultant/writer

Training Dir., Learn-to-Fly Promotional Team

AOPA Project Pilot CFI Marketing Mentor

## As A Speaker/Trainer, Ralph Has Addressed:

Airborne Law Enforcement Assn

Aircraft Electronics Assn

Aircraft Finance Assn

Aircraft Owners & Pilots Assn

Airline Credit Union Assn

Airline Suppliers Assn

Airwork

Air BP

Alberta Aviation Council

AlliedSignal

American Assn Airport Execs

American Bonanza Society

Arizona Airports Assn

Atlantic Aero

Avfuel

Aviall

Aviation Council of PA

Aviation Dist & Mfgs Assn

Aviation Ins Assn

Business Aviation Professionals  
of New England

Canadian Business Aircraft

Cenex Land 'O Lakes Ag Svcs

Cessna Aircraft Company

Cessna Management Assn

Cessna Parts Distribution

Champion Aviation

Chrysler Pentastar Aviation

Cutter Aviation

Diamond Aircraft USA

EAA (Oshkosh Airshow)

Eastern Airlines

Embry-Riddle Aeronautical Univ

Epps Air Service

Exxon

First Equity

Florida Airport Managers Assn

Florida Aviation Trades Assn

General Aviation Mfgs Assn

Georgia Aviation Trades Assn

Great Lakes Region Aviation &

Space Education Conf

Gulfstream Aerospace

Hangar One

Illinois Aviation Conference

Interline Sales Managers Conf

International Aviation Snow

Symposium

International Society of Air

Safety

Investigators

Iowa Aviation Conference

Lancair

Learjet Management Assn

Malibu/Mirage Owners & Pilots

Maryland Airport Managers Assn

Michigan Assn of Airport Execs

Michigan Bureau of Aeronautics

Minnesota Aviation Trades Assn

Mississippi Ag Aviation Assn

Montana Aviation Conference

Mooney Aircraft Pilots

National Aerospace FOD Conf

National Air Transportation Assn

National Assn of State Avtn

Officials

National Aviation Underwriters

National Congress-Avtn/Space

Educ

North Carolina Airports

Association

Northrop

Oklahoma Airport Operators Assn

Oregon Air Fair '95

Ozark Airlines

PDQ Air Service

Pennsylvania Aviation Conf

Pensacola Aviation Center

Pinnacle Air Network

Piper Aircraft

PPG Aircraft Products Div

Prof Aviation Maint Assn

Raytheon

Sabreliner Corporation

Signature Flight Support

South Carolina Aeronautics Comm

Southeastern Airport Managers

Assn

Southeastern Avtn Trades Assn

Sporty's Pilot Shop

Superior Air Parts

Tennessee Airports Conference

Tennessee Aviation Maint

Seminar

Texas Airport Operators

Trans World Airlines

Triton Fuel Group

United Beechcraft Tampa

U.S. Army Aviation Assn of

America

Wisconsin Aviation Conference

Wisconsin Aviation Trades Assn

Women in Aviation, International